

# Tax Sale Times

## DON'T FORGET

- Be sure to check out the tax sale Nationwide Calendar at: <http://www.taxsaleresources.com/state.aspx?calendar=1>
- Arizona sale dates are compiled. If you are interested in a custom list or state package, contact our Customer Representative, Suzanne Berg, at [sberg@taxsaleresources.com](mailto:sberg@taxsaleresources.com)

## Check out These States

### THIS MONTH:

#### ARIZONA

Arizona lien sales are still running through February. All sale dates are input and lists are coming in every day. Remember, many are ONLINE!

- For full state members, go to: [http://www.taxsaleresources.com/NewsAndUpdate.aspx?state\\_id=4](http://www.taxsaleresources.com/NewsAndUpdate.aspx?state_id=4)
- For all members, go to: [http://www.taxsaleresources.com/Jurisdictionspage.aspx?state\\_id=4](http://www.taxsaleresources.com/Jurisdictionspage.aspx?state_id=4)

#### NEW YORK

The Nassau County, NY is now available for sale and immedi-

ate download. Get the data-appended list for \$300

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### COMING UP:

Nebraska sales are now input for the month of March. All sales are on March 5th. Stay tuned for lists.



Each month upcoming sale states are highlighted.

## What's New At TSR

### THE TAX SALE SOURCE

We are making progress on the upcoming magazine that will keep you linked to the tax sale industry!

Our design team is busy putting the pages together to provide you a dynamic, easy-to-read resource.

If you are interested in contributing, advertising, or receiving this new magazine, please contact us at [news@taxsaleresources.com](mailto:news@taxsaleresources.com).

Watch for the FREE online release: April 2012

Our Marketing Department is busy working on advertisers. If you would like to be featured in the first ever magazine offered in the tax sale industry, contact them at [marketing@taxsaleresources.com](mailto:marketing@taxsaleresources.com).



Investing requires due diligence including state knowledge and property investigations. There are a variety of online tools out there for your use!

## Industry Tools

Have you ever wanted to invest in Texas and not sure where to begin?

Texas is considered a redeemable deed state, which is a hybrid of tax liens and tax deeds. Redeemable deeds are essentially a tax deed with a redemption period.

Stephen Preston of Tax Lien Training is an excellent resource for information specifically to Texas Redeemable Deed Sales. Visit his website at <http://www.taxlientraining.com> for more information to help you get started. He even offers Tax Deed Tours, and there are sales in Texas EVERY MONTH!

## Investing 101

It is obviously important to understand the property that you are buying at a tax lien auction before submitting your first bid.

**YOU COULD POTENTIALLY OWN THE HOUSE AFTER THE END OF THE REDEMPTION PERIOD!**

That said, an important piece to un-

derstanding your property is looking at the property. If you are unable to do a physical drive-by of the property location, there are other tools at your fingertips. Google Earth and Google Maps allow you to more aptly search a property to view it's location, surrounding neighborhood and potentially the external condition of a house. Make sure you have fully investigated before bidding!

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*TSR can acquire title searches cheaper than a title company.*

*Contact  
[support@taxsaleresources.com](mailto:support@taxsaleresources.com)  
for more information*



## Member Submissions

This is a monthly newsletter for our members to share information concerning the tax sale industry as well as what is happening at TSR. We appreciate feedback! If you have a message you would like to reach to over 5,100 industry professionals nationwide.

We welcome your news submissions, comments, suggestions or helpful tips. Please email us at [news@taxsaleresources.com](mailto:news@taxsaleresources.com) with your thoughts and be sure to include where you are from!



**We like to hear from our members!**